



Engineering Risk Benefit Analysis

1.155, 2.943, 3.577, 6.938, 10.816, 13.621, 16.862, 22.82, ESD.72

CBA 4. Including Uncertainty

George E. Apostolakis

Massachusetts Institute of Technology

Spring 2007



Uncertainty

- **Practically any CBA requires consideration of uncertainty.**
- **Most methodologies in use are *ad hoc*, due to the intrinsic difficulty of the generalized problem.**



Methods

- 1. Scenario analysis**
- 2. Adjustments of interest rates**
- 3. Decision Theory**
- 4. Simplified probabilistic models**



Scenario Analysis

- **Preparation and analysis of scenarios:**
 - “Optimistic” or “most favorable estimate”
 - “Most likely” or “best estimate” or “fair estimate”
 - “Pessimistic” or “least favorable estimate”
- **Interpretation is difficult without assignment of probabilities to scenarios.**
- **Benefit: Brings additional information into the process.**



Example

- A new machine is to be purchased for producing units in a new manner.

	<u>Pessim.</u>	<u>Fair</u>	<u>Optim.</u>
Annual number of units:	900	1,000	1,100
Savings per unit:	\$50	55	60
Operating costs:	\$2,000	1,600	1,200
etc.			
PW:	-\$49,000	22,000	120,000

- What are we to do with such information?



Developing Scenarios

- **For each element in the problem, e.g., interest rate and costs, define the three values.**
- **We really don't know how conservative (pessimistic) the final answer is.**
- **People are bad processors of information.**
- **Point estimates tend to cluster around the median value. Possibility of displacement bias.**
- **Extremes greater than the 75th or smaller than the 25th percentile are difficult to imagine.**
- **Overconfidence.**



Forecasting Oil Prices

D. Draper, “Assessment and propagation of model uncertainty,” Journal of the Royal Statist. Soc., B (1995) 45-97.

- In 1980, 43 economists and energy experts forecast the price of oil from 1981 to 2020 to aid in policy planning.**
- They used 10 leading econometric models under each of 12 scenarios embodying a variety of assumptions about inputs, such as supply, demand, and growth rates.**

The Plausible Scenario

- **One scenario was termed as the “plausible median case.” It represented “the general trends to be expected.”**
- **The 10 models were applied to the plausible scenario.**
- **Results for 1986:**
 - **Actual price: \$13**
 - **Range of predictions: \$27 to \$ 51.**



High Interest Rates

- **Justify choice of alternatives using a high interest rate, e.g., 30%.**
- **Example**

Total annual income: \$55,000

Capital cost: \$80,000

Annual capital recovery with return:

\$80,000 (A/P, 30%, 6yrs) = \$30,272

Annual operating cost \$28,600

**Net annual profit: $55,000 - (30,272 + 28,600) =$
 $= -\$3,872$**



Example (cont'd)

- **The high rate of 30% is intended to cover uncertainty.**
- **If the annual income were \$60,000, then the net annual profit would be $60,000 - (30,272 + 28,600) = \$1,128$ and the venture would be accepted.**
- **A high interest rate does not guarantee that all uncertainties are accounted for. Its choice is arbitrary.**

Decision Theory: Manufacturing Example

- **Decision: To continue producing old product (O) or convert to a new product (N).**

The payoffs depend on the market conditions:

s: strong market for the new product

w: weak market for the new product



Manufacturing Example Payoffs

- Earnings (payoffs):

L_1 : \$15,000/yr, old product,

L_2 : \$30,000/yr, new product and the market is strong,

L_3 : -\$10,000/yr, new product and the market is weak

- Demand and Probabilities:

Period 1 (5 yrs)

Period 2 (5 yrs)

Probabilities

s_1

s_2

$0.4 = P(s_1s_2)$

s_1

w_2

$0.4 = P(s_1w_2)$

w_1

w_2

$0.2 = P(w_1w_2)$

$P(s_1) = P(s_1s_2) + P(s_1w_2) = 0.8; \quad P(w_1) = 0.2; \quad P(s_2/s_1) = 0.5; \quad P(w_2/w_1) = 1.0$



Decision Tree

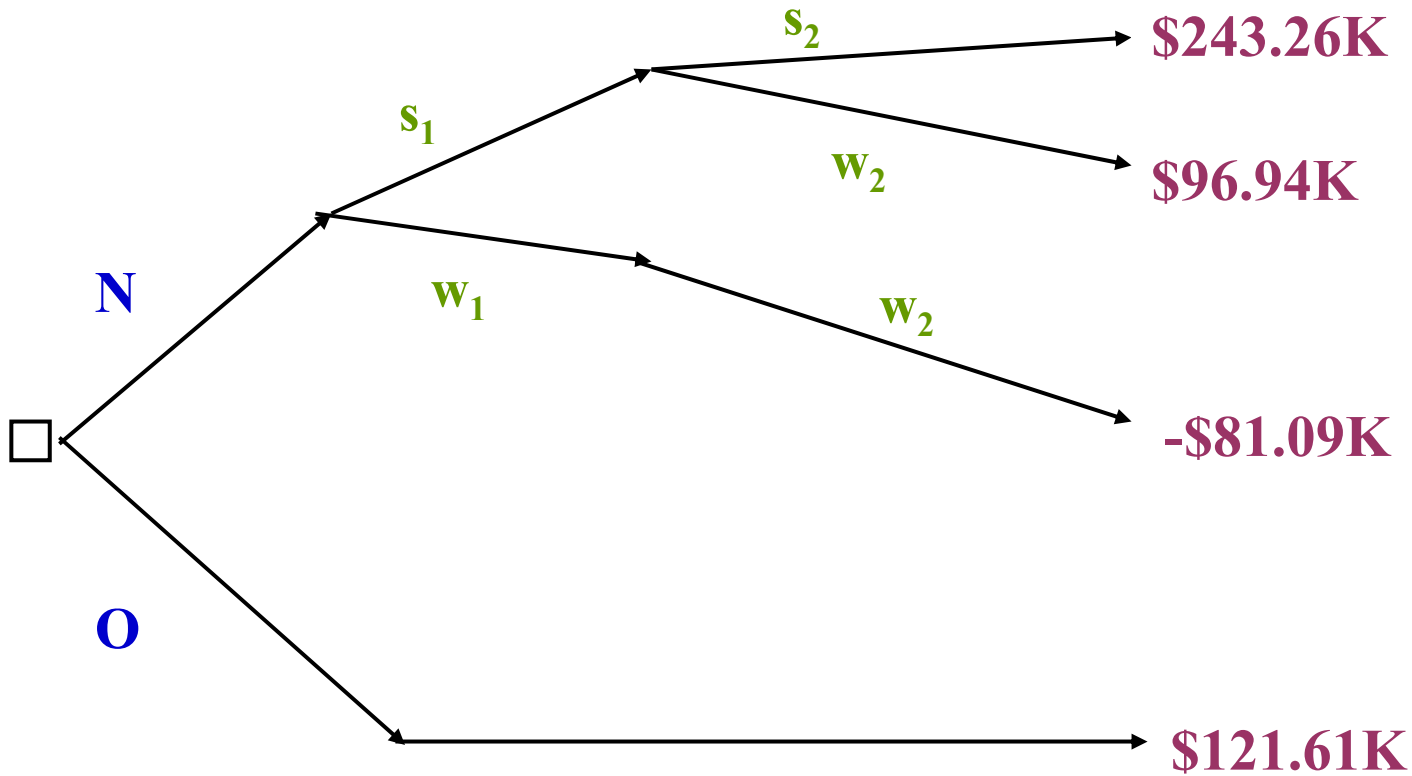
Decision Options

States of Nature

PW of Payoffs

P1

P2





Calculation of the Payoffs

$$PW_{s_1} = 30x(P / A, 0.04, 5) = 30x \frac{(1 + 0.04)^5 - 1}{0.04x(1 + 0.04)^5} = 133.52K$$

$$PW_{s_2} = 30x(P / A, 0.04, 5)x(P / F, 0.04, 5) =$$
$$= 30x \frac{(1 + 0.04)^5 - 1}{0.04x(1 + 0.04)^5} x \frac{1}{(1 + 0.04)^5} = 109.74K$$

$$PW_{s_1s_2} = 133.52 + 109.74 = 243.26K$$

$$PW_{w_1} = -133.52x \frac{10}{30} = -44.51K \quad PW_{w_2} = -109.74x \frac{10}{30} = -36.58K$$

$$PW_{s_1w_2} = 133.52 - 36.58 = 96.94K$$

$$PW_{w_1w_2} = -44.51 - 36.58 = -81.09K$$



Calculation of the EMV

Old Product

$$PW_O = 15x(P / A, 0.04, 10) = 15x \frac{(1 + 0.04)^{10} - 1}{0.04x(1 + 0.04)^{10}} = 121.61K$$

New Product

$$EMV_N = 243.26x0.4 + 96.94x0.4 - 81.09x0.2 = 119.86K$$

Decision

Stay with the old product?



Calculation using Utilities

Let the utility of payoffs be $U(x) = 1.18 \ln(x+5) - 1.29$

$-2 \leq x \leq 2$ (x in \$M) [$U(2) = 1$, $U(-2) = 0$]

$U(243.26) = 0.665$; $U(121.61) = 0.637$; $U(96.94) = 0.632$;

$U(-81.09) = 0.590$

Old Product

$EU(O) = 0.637$

New Product

$EU(N) = 0.665 \times 0.4 + 0.632 \times 0.4 + 0.590 \times 0.2 = 0.6368$

Decision

Stay with the old product?



Probabilistic Models

- **We have:**

$$\text{PW}[X(T)] = X_0 + \frac{X_1}{(1+i)} + \frac{X_2}{(1+i)^2} + \dots + \frac{X_T}{(1+i)^T} \quad (1)$$

where $X_j \equiv B_j - C_j$ are the net benefits in year j .

- **All X_j are r.v.'s, \Rightarrow $\text{PW}[X(T)]$ is a r.v.**
- **Note that (1) is of the form:**

$$Y = a_0 X_0 + a_1 X_1 + a_2 X_2 + \dots + a_T X_T$$



Analysis

- **Computing the probability density function (pdf) of PW is usually difficult in practice.**
- **Try to compute the quantities $E[PW]$, the expected value of PW,**

and σ_{PW}^2 i.e., the variance of PW.



Fundamental Relationships from Probability Theory (1)

- Let $Z = aW + b$
(Z and W are r.v.'s, a and b constants)

$$\Rightarrow \quad \mathbf{E}[Z] = a \mathbf{E}[W] + b$$

$$\Rightarrow \quad \sigma_Z^2 = a^2 \sigma_W^2$$



Fundamental Relationships from Probability Theory (2)

- Let

$$Z = W_1 + W_2 \quad (W_1, W_2 : \text{independent r.v.'s})$$

$$\Rightarrow E[Z] = E[W_1] + E[W_2]$$

$$\Rightarrow \sigma_Z^2 = \sigma_{W_1}^2 + \sigma_{W_2}^2$$

Note: Extends to any number of mutually independent r.v.'s.



Fundamental Relationships from Probability Theory (3)



- **Let**

$$\mathbf{Z} = \mathbf{a}\mathbf{W}_1 + \mathbf{b}\mathbf{W}_2 + \mathbf{c}$$

⇒

$$\mathbf{E}[\mathbf{Z}] = \mathbf{a}\mathbf{E}[\mathbf{W}_1] + \mathbf{b}\mathbf{E}[\mathbf{W}_2] + \mathbf{c}$$

$$\sigma_{\mathbf{Z}}^2 = \mathbf{a}^2 \sigma_{\mathbf{W}_1}^2 + \mathbf{b}^2 \sigma_{\mathbf{W}_2}^2$$

- **If \mathbf{W}_1 and \mathbf{W}_2 are normal, then \mathbf{Z} is also normal.**
- **We often assume that \mathbf{Z} is normal even if \mathbf{W}_1 and \mathbf{W}_2 are not.**



Example: Reliability Physics

- (RPRA 3, slide 30) *A capacitor is placed across a power source. Assume that surge voltages occur on the line at a rate of one per month and they are normally distributed with a mean value of 100 volts and a standard deviation of 15 volts. The breakdown voltage of the capacitor is 130 volts.*
- *Suppose that the breakdown voltage is also normally distributed with standard deviation of 15 volts.*



Example (2)

- The capacitor fails when the surge voltage, S , is greater than the capacity, C .
- S : rv with $E[S] = 100$, $\sigma_S = 15$ volts
- C : rv with $E[C] = 130$, $\sigma_C = 15$ volts
- Define a new rv $D \equiv C - S = aC + bS$
- Then, $E[D] = 130 - 100 = 30$ volts

and

$$\sigma_D = \sqrt{\sigma_C^2 + \sigma_S^2} = 21.21 \quad \text{volts}$$



Example (3)

- **D is also normally distributed, therefore**
- $P_{d/sv}(D < 0) = P(Z < -(30/21.21)) = P(Z < -1.41) = P(Z > 1.41) = 0.5 - 0.42 = 0.08$
- **RPRA 3, page 31, shows that $P_{d/sv}$ = conditional probability of damage given a surge voltage = $P(\text{surge voltage} > 130 \text{ volts} / \text{surge voltage})$**

$$\begin{aligned} &= P\left(Z > \frac{130 - 100}{15}\right) = P(Z > 2) = \\ &= 1 - P(Z < 2) = 1 - 0.9772 = 0.0228 < 0.08 \end{aligned}$$

The uncertainty in the breakdown voltage increased the failure probability.



Assuming Independence of X_j

$$PW_{Ind}[X(T)] = X_0 + \frac{X_1}{(1+i)} + \frac{X_2}{(1+i)^2} + \dots + \frac{X_T}{(1+i)^T}$$

- X_j ($j = 0, 1, \dots, T$) are mutually independent r.v.'s with known $E[X_j]$ and $\sigma_{X_j}^2 (= \sigma_j^2)$

$$E[PW_{Ind}\{X(T)\}] = E[Y_{Ind}] = \sum_{j=0}^T \frac{E[X_j]}{(1+i)^j}$$

$$\sigma_{PW,Ind}^2 = \sigma_{Y,Ind}^2 = \sum_{j=0}^T \frac{\sigma_j^2}{(1+i)^{2j}}$$

- Note: Gaussian approximation for pdf of Y may work well in this case.



Example: Project A

T = 3 yrs.; i = 8%; Initial Cost = \$10K

	Net Benefits		
Probability, p	t=1	t=2	t=3
0.10	\$3K	\$3K	\$3K
0.25	\$4K	\$4K	\$4K
0.30	\$5K	\$5K	\$5K
0.25	\$6K	\$6K	\$6K
0.10	\$7K	\$7K	\$7K
1.00			



Example (2)

- Denote with X_1 , X_2 , and X_3 , the net benefits of A in years 1, 2 and 3, respectively.
- Note: Net benefits, X_1 , X_2 , and X_3 , do not have to be identically distributed or symmetric or discrete; these choices are made just to keep the example simple.
- Denote with Y the present worth of A , $PW(A)$.
Then:

$$PW_{Ind}(A) = Y_{Ind} = -10K + X_1/(1.08) + X_2/(1.08)^2 + X_3/(1.08)^3$$



Observations

- ***Y* is a *random variable* (takes more than one value with different probabilities for any given implementation of project A)**
- **Value of *Y* will be determined by the values of the combination of *X1*, *X2*, and *X3* that will actually materialize**
- **Corresponding *a priori* probability of any value of *Y* is equal to probability of that particular combination of *X1*, *X2* and *X3*.**

Expectation and Variance of Annual Net Benefits

- It is easy to determine the expected value and variance of each of X_1 , X_2 , and X_3 , separately:

$$E[X_1] = 0.1 \times 3 + 0.25 \times 4 + 0.3 \times 5 + 0.25 \times 6 + 0.1 \times 7 = \$5,000$$

(Similarly, we have $E[X_2] = \$5K$ and $E[X_3] = \$5K$.)

$$\begin{aligned} \sigma_{X_1}^2 &= 0.1 \times (3-5)^2 + 0.25 \times (4-5)^2 + 0.3 \times (5-5)^2 + 0.25 \times (6-5)^2 + \\ &\quad + 0.1 \times (7-5)^2 = 1,300,000 \approx (1,140)^2 \end{aligned}$$

or, $\sigma_{X_1} \approx \$1,140 = \sigma_{X_2} = \sigma_{X_3}$



Independence: Calculations

- Assume that the net benefits obtained from Project A in years 1, 2 and 3 are determined independently of one another.
- This means the probability of the combination $\{X1 = 3, X2 = 6, X3 = 4\}$ is equal to

$$P(X1 = 3, X2 = 6, X3 = 4) = P(X1 = 3) \cdot P(X2 = 6) \cdot P(X3 = 4) = \\ = (0.1)(0.25)(0.25) = 0.00625$$

that is, with probability 0.00625, the r.v. Y, i.e., the PW of Project A, will take on the value

$$PW_{Ind} = Y_{Ind} = -10K + 3K/(1.08) + 6K/(1.08)^2 + 4K/(1.08)^3 \approx \\ \$1,097.14$$



Independence: Calculations (2)

- Note that Y can take on a total of 125 (= 5·5·5) different values of independent outcomes in years 1, 2 and 3.
- Using the expressions on slide 21 we get

$$\begin{aligned} E[Y_{\text{Ind}}] &= -10K + E[X_1]/(1.08) + E[X_2]/(1.08)^2 + E[X_3]/(1.08)^3 = \\ &= -10K + (5K) \cdot [1/1.08 + 1/(1.08)^2 + 1/(1.08)^3] \\ &= -10K + (5K) \cdot (P/A, 0.08, 3) \approx -10K + (5K)(2.5771) \approx \mathbf{\$2,885} \end{aligned}$$

$$\begin{aligned} \sigma_{Y, \text{Ind}}^2 &= \sigma_{X_1}^2 [1/1.08]^2 + \sigma_{X_2}^2 [1/(1.08)^2]^2 + \sigma_{X_3}^2 [1/(1.08)^3]^2 \\ &= (1,140)^2 \cdot [1/(1.08)^2 + 1/(1.08)^4 + 1/(1.08)^6] = \\ &= (1,140)^2 \cdot (2.2225), \text{ or, } \sigma_{Y, \text{Ind}} = (1,140) \cdot (2.2225)^{1/2} \approx \mathbf{\$1,700} \end{aligned}$$



Conclusion

- **Project A will, "on average," have a net present value equal to about \$2,885 and a standard deviation of approximately \$1,700 around that average.**



What can we do with this information?

Alternative	$E[Y] = E[PW]$	σ_Y
1	20	15
2	5	7
3	15	12
4	17	16



Possible Decision Criteria

- **Choose the alternative with the highest mean value (A1).**
- **Note how close A4 is and how large the standard deviations are. Depending on the uncertainties, A1 and A4 may be indistinguishable.**
- **Minimize the probability of loss.**
- **Assume normal distributions and find $P(PW < 0)$.**



Probability of Loss

- **A1:** $P(PW < 0) = P(Z < -(20/15)) = P(Z < -1.33) = 0.09$
“best” alternative
- **A2:** $P(PW < 0) = P(Z < -(5/7)) = P(Z < -0.71) = 0.24$
- **A3:** $P(PW < 0) = P(Z < -(15/12)) = P(Z < -1.25) = 0.10$
- **A4:** $P(PW < 0) = P(Z < -(17/16)) = P(Z < -1.06) = 0.14$



Probability of Loss for Project A

- $P_{\text{Ind}}(\text{PW}_{\text{Ind}} < 0) = P(Z < -(2885/1700)) = P(Z < -1.7)$
 $= 0.04$
- **The fundamental assumption is that of independence of the annual benefits.**



Complete Dependence of X_j

- Once the net benefits, X_1 , for year 1 are known, we shall also know exactly the net benefits for years 2 and 3.

Probability, p	Net Benefits		
	t=1	t=2	t=3
0.10	\$3K	\$3K	\$3K
0.25	\$4K	\$4K	\$4K
0.30	\$5K	\$5K	\$5K
0.25	\$6K	\$6K	\$6K
0.10	\$7K	\$7K	\$7K
1.00			



Mean and Variance (Dependence)

$$PW_{Dep}[X(T)] = X_0 + X \left[\frac{1}{(1+i)} + \frac{1}{(1+i)^2} + \dots + \frac{1}{(1+i)^T} \right]$$

- $PW_{Dep}(A) = Y_{Dep} = -10K + X[1/(1.08) + 1/(1.08)^2 + 1/(1.08)^3] = -10K + X(P/A, 8, 3)$

- From slide 15 we get

- $E[Y_{Dep}] = -10K + E[X] \cdot (P/A, 8, 3) \approx \$2,885$, as before

$$\sigma_{Y,Dep}^2 = \sigma_X^2 [(P/A, 8, 3)]^2 = (1,140)^2 \cdot [2.5771]^2$$

or

$$\sigma_{Y,Dep} = (1,140) \cdot (2.5771) \approx \$2,938$$



Comparison

$$PW_{Ind}[X(T)] = X_0 + \frac{X_1}{(1+i)} + \frac{X_2}{(1+i)^2} + \dots + \frac{X_T}{(1+i)^T}$$

$$PW_{Dep}[X(T)] = X_0 + X \left[\frac{1}{(1+i)} + \frac{1}{(1+i)^2} + \dots + \frac{1}{(1+i)^T} \right]$$

- In both the independent and dependent cases the mean values are the same (\$2,885).
- The standard deviation in the dependent case (\$2,938) is 73% larger than that of the independent case (\$1,700).
- $P_{Dep}(PW < 0) = P(Z < - (2885/2938)) = P(Z < -0.98) = 0.16$
- Compare with $P_{Ind}(PW < 0) = 0.04$ (slide 32)
- **These two cases are considered as bounding the problem.**